

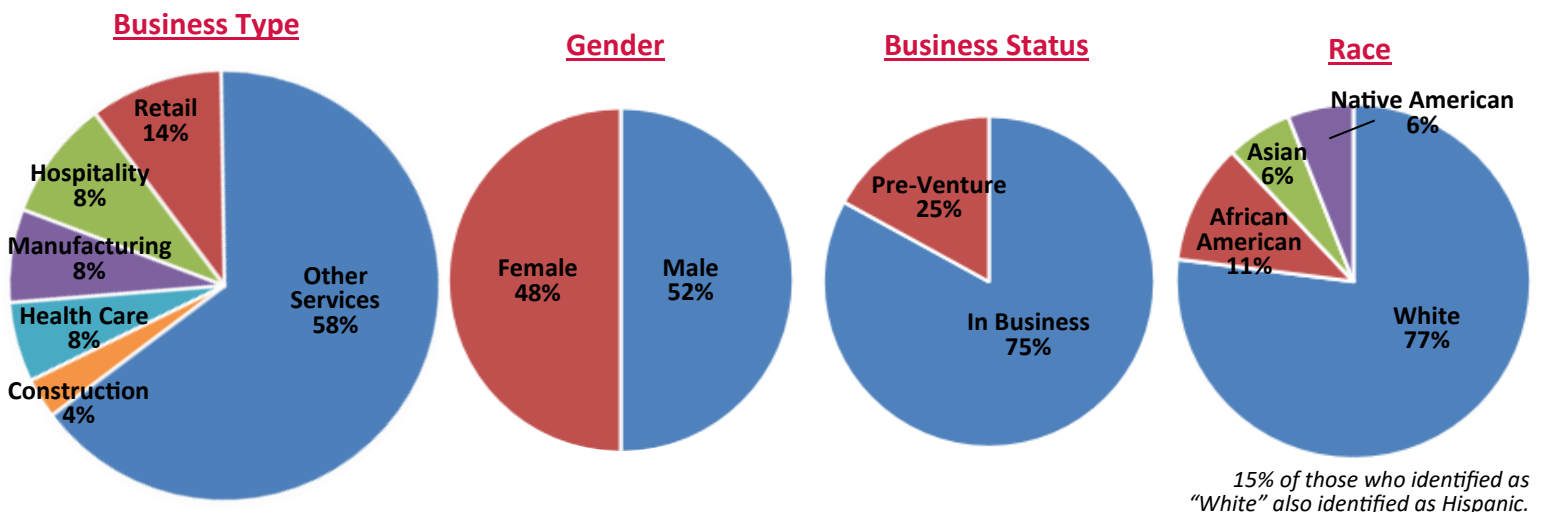
Service Delivery *

	Q1 FY 20 - 21 Oct. - Dec. 2021	FY 20 - 21 Oct. 2020 - Sept. 2021	FY 19 - 20 Oct. 2019 - Sept. 2020
Entrepreneurs Consulted	83	406	345
Total Consulting Hours	265	2,754	2,352
Workshop Attendees	10	66	107
Jobs Created/Retained	8	46	118
Business Startups	8	8	7
Capital Formation	\$278,900	\$7,228,605	\$4.6 M

Quarterly Highlights

- Florida SBDC at UNF staff participated in the regional annual strategic planning retreat in December. The team came together to brainstorm and plan for the new year. Marge Cirillo is looking forward to implementing the plan to boost her business consulting efforts in St. Johns County.
- To wrap up the year, Marge Cirillo attended the St. Johns County Chamber of Commerce Historic Council's annual holiday breakfast in December. This was followed by an outing where the group hand delivered donations to St. Francis House homeless shelter in St. Augustine.

Client Demographics



Helping Businesses Grow & Succeed

State Designated as Florida's Principal Provider of Business Assistance [§ 288.001, Fla. Stat.]

The FSBDC at UNF is a member of the Florida SBDC Network, a statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Defense Logistics Agency, State of Florida and other private and public partners, with the University of West Florida serving as the network's lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for limited English proficient individuals.