

**AGENDA**  
**ST. JOHNS COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**

**March 13, 2017**  
**3:00 pm**

**Executive Board Conference Room**  
**County Commission Office of the Administration Building**  
**500 San Sebastian View, St. Augustine, FL 32084**

**\*\*Regular Meeting\*\***

Roll Call

Public Comment:

Each person addressing the Board shall state their name and address for the public record and limit comments to three (3) minutes. Public comment will also be provided for each item containing a proposition (other than ministerial acts) before the Board.

Additions and/or deletions to agenda

Approval of Minutes:

- January 9, 2017
- February 13, 2017

Treasurer's Report:

- Review Financials

Regular Business:

- Discussion regarding the TPC Governor's Reception
- Discuss IDA Survey

Reports:

- IDA Members

Adjournment:

Next Regular Meeting Date: April 10, 2017

## Potential IDA Survey Questions

### Questions from Peter Apol

Name of the entity:

Type of entity:

How long has it been in existence?:

Geographic area covered:

Other services beside issuing IRB's:

How does it market itself?

2016 Budget:

Funding sources for its operation:

Allocation of its revenues:

Assets owned or controlled:

Grants received:

Size of its staff, does this include an executive director?:

2016 & 2015 Dollar value IRB's issued:

Application fees charged:

Upfront percentage charge for an issuance:

Ongoing charge for an issuance:

### Questions from Rusty Skinner

How do you support the economic development organization(s) within your county that are separate from your bond issuance role?

Have you used any of your revenue to support studies, etc. to assist in creating an economic development focus for your county.

If your county has a county economic development staff ( not a public-private partnership), do you use their staff as your support?

- a. Professional staff?
- b. Financial staff?
- c. Legal Staff?

Do your meetings contain agenda items where the county staff/economic development organization staff brief you on their on-going work?

Do you follow state procurement rules or have you established your own?

Do you have written policies and procedures governing your operations/business

### Questions from Viv Helwig

What fees are other IDA's in the state of FL charging when issuing bonds? This is to include but not limited to, accounting, legal, etc.

Are other IDA's strictly spending revenue dollars on marketing initiatives or is there a precedent for spending dollars directly with county departments to help fund county initiatives or not? If so - what are they?