

**EXHIBIT 3**

**PERFORMANCE OUTCOME REPORT**

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**Provider Name: Salvation Army**

**Reporting Period: \_\_\_10/01/10-03/31/11  
\_x\_04/01/11-09/30/11**

**Program: Feed the Hungry**

**Outcome # 1: Provide at least 10,550 meals per month to residents of St. Johns County who are experiencing food insecurity**

**Service Description: Procurement of food, safe storage of food and distribution**

**Required Documentation: Logs of food purchased, received and distributed**

(Column 1)	(Column 2)	(Column 3)	(Column 4)
<b>Projected # Served Annually</b>	<b>Actual # Served Year to Date</b>	<b>Total # Achieving Outcome Year to Date</b>	<b>% Clients Achieving Outcome (Column 2/Column 3)</b>
<b>105,503</b>	<b>89,829</b>	<b>89,829</b>	<b>100%</b>

**Outcome # 2: Provide a cost savings of at least \$597,000.00 to community agencies as compared to the retail costs of food.**

**Service Description: Cost comparisons of foods/meals distributed against retail values of food distributed. Pounds of food distributed will be calculated to retail value**

**Required Documentation: Inventory sheets of food distributed, actual costs and retail costs.**

(Column 1)	(Column 2)	(Column 3)	(Column 4)
<b>Projected # Served Annually</b>	<b>Actual # Served Year to Date</b>	<b>Total # Achieving Outcome Year to Date</b>	<b>% Clients Achieving Outcome (Column 2/Column 3)</b>
<b>\$597,000.00</b>	<b>\$35,206.80</b>	<b>\$35206.80</b>	<b>100%</b>

**Outcome # 3:** Provide and operate the vehicle by which the USDA TEFAP products, donated and purchased commodities are distributed at least 7 days per work (365 days annually).

**Service Description:** Meal preparation and direct delivery of meals to program beneficiaries.

**Required Documentation:** Monthly schedules of distribution sites for the mobile canteen; mileage logs of mobile canteen.

(Column 1)	(Column 2)	(Column 3)	(Column 4)
Projected # Served Annually	Actual # Served Year to Date	Total # Achieving Outcome Year to Date	% Clients Achieving Outcome (Column 2/Column 3)
365 days	288	288	100%

**Instructions:** *Outcome:* What is the desired result of the program? *Service Description:* How is the result being accomplished? *Required Documentation:* What written documentation is being collected to support the results? *Column 1* – Total annual number of clients projected to be served in this program per proposal. *Column 2* – Actual number of clients served in program year to date. *Column 3* – Total number of clients served that met outcome. *Column 4* – Percent of clients served that met outcome (column 2 divided by column 3)

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