

AGENDA
ST. JOHNS COUNTY
INDUSTRIAL DEVELOPMENT AUTHORITY

August 13, 2018
3:00 p.m.

Executive Board Conference Room
County Commission Office of the Administration Building
500 San Sebastian View, St. Augustine, FL 32084

****Regular Meeting****

Roll Call

Public Comment:

Each person addressing the Board shall state their name and address for the public record and limit comments to three (3) minutes. Public comment will also be provided for each item containing a proposition (other than ministerial acts) before the Board.

Additions and/or deletions to agenda

Approval of Minutes:

-

Treasurer's Report:

- Review July Financials

Regular Business:

- First Coast Manufacturers Annual Summit – August 23-24, 2018
Hammock Beach Resort in Palm Coast

Reports:

- IDA Members

Adjournment:

Next Regular Meeting Date: September 10, 2018

Industrial Development Authority
Balance Sheet
As of July 31, 2018

	<u>Jul 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
1002 · Ameris Bank	202,513.44
1004 · Ameris CD 2	95,079.06
	<hr/>
Total Checking/Savings	297,592.50
Other Current Assets	
13000 · CD Interest Receivable	146.92
	<hr/>
Total Other Current Assets	146.92
	<hr/>
Total Current Assets	297,739.42
	<hr/>
TOTAL ASSETS	297,739.42
	<hr/> <hr/>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	958.00
	<hr/>
Total Accounts Payable	958.00
	<hr/>
Total Current Liabilities	958.00
	<hr/>
Total Liabilities	958.00
Equity	
2810 · Fund Balance - Unreserved Des	132,016.26
32000 · Retained Earnings	135,369.08
Net Income	29,396.08
	<hr/>
Total Equity	296,781.42
	<hr/>
TOTAL LIABILITIES & EQUITY	297,739.42
	<hr/> <hr/>

4:52 PM
08/06/18
Accrual Basis

Industrial Development Authority
Profit & Loss
July 2018

	<u>Jul 18</u>	<u>Oct '17 - Jul 18</u>
Income		
3005 · Bond Issue Fees	0.00	43,805.00
3013 · Prosperity Bank Interest Income	13.31	128.49
3015 · Prosperity CD Interest	0.00	56.84
Total Income	<u>13.31</u>	<u>43,990.33</u>
Expense		
5010 · Accounting	75.00	4,359.25
5016 · Contractual Services	0.00	10,000.00
5090 · Office Supplies	0.00	60.00
5710 · DCA Special Fees	0.00	175.00
Total Expense	<u>75.00</u>	<u>14,594.25</u>
Net Income	<u>(61.69)</u>	<u>29,396.08</u>

Industrial Development Authority
Budget vs. Actual
July 2018

	<u>Jul 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
3013 · Prosperity Bank Interest Income	13.31	3.33	9.98
3015 · Prosperity CD Interest	0.00	7.50	(7.50)
Total Income	<u>13.31</u>	<u>10.83</u>	<u>2.48</u>
Expense			
5010 · Accounting	75.00	750.00	(675.00)
5016 · Contractual Services	0.00	1,400.00	(1,400.00)
Total Expense	<u>75.00</u>	<u>2,150.00</u>	<u>(2,075.00)</u>
Net Income	<u><u>(61.69)</u></u>	<u><u>(2,139.17)</u></u>	<u><u>2,077.48</u></u>

Industrial Development Authority
Budget vs. Actual
October 2017 through July 2018

	<u>Oct '17 - Jul 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
3005 · Bond Issue Fees	43,805.00	47,500.00	(3,695.00)
3013 · Prosperity Bank Interest Inc...	128.49	33.34	95.15
3015 · Prosperity CD Interest	56.84	75.00	(18.16)
Total Income	<u>43,990.33</u>	<u>47,608.34</u>	<u>(3,618.01)</u>
Expense			
5010 · Accounting	4,359.25	7,500.00	(3,140.75)
5016 · Contractual Services	10,000.00	14,000.00	(4,000.00)
5050 · Legal Advertising	0.00	700.00	(700.00)
5090 · Office Supplies	60.00	150.00	(90.00)
5710 · DCA Special Fees	175.00	175.00	0.00
5715 · Meeting and Events	0.00	500.00	(500.00)
Total Expense	<u>14,594.25</u>	<u>23,025.00</u>	<u>(8,430.75)</u>
Net Income	<u>29,396.08</u>	<u>24,583.34</u>	<u>4,812.74</u>

Industrial Development Authority
Budget vs. Actual - Full Fiscal Year
October 2017 through September 2018

	<u>Oct '17 - Sep 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
3005 · Bond Issue Fees	43,805.00	47,500.00	(3,695.00)
3013 · Prosperity Bank Interest Inc...	128.49	40.00	88.49
3015 · Prosperity CD Interest	56.84	90.00	(33.16)
Total Income	<u>43,990.33</u>	<u>47,630.00</u>	<u>(3,639.67)</u>
Expense			
5010 · Accounting	4,359.25	9,000.00	(4,640.75)
5016 · Contractual Services	10,000.00	16,800.00	(6,800.00)
5050 · Legal Advertising	0.00	700.00	(700.00)
5090 · Office Supplies	60.00	150.00	(90.00)
5710 · DCA Special Fees	175.00	175.00	0.00
5715 · Meeting and Events	0.00	500.00	(500.00)
Total Expense	<u>14,594.25</u>	<u>27,325.00</u>	<u>(12,730.75)</u>
Net Income	<u>29,396.08</u>	<u>20,305.00</u>	<u>9,091.08</u>

From: Peter Apol
To: [Melissa Glasgow](mailto:Melissa.Glasgow)
Subject: Fwd: First Coast Manufacturers Association invite to Annual Summit
Date: Wednesday, August 08, 2018 3:33:59 PM
Attachments: [Exhibitors Information.docx](#)
[2018 Summit Sponsorship Benefits.table.doc](#)

Pls see below.

----- Forwarded message -----

From: **Maria Corby** <Maria@fcmaweb.com>
Date: Wed, Aug 8, 2018 at 1:40 PM
Subject: First Coast Manufacturers Association invite to Annual Summit
To: pjapol@ccim.net <pjapol@ccim.net>

Peter:

Lake Ray, President of FCMA asked that I send you information about the FCMA Summit approaching quickly on August 23 and 24th at the Hammock Beach Resort.

Lake wanted me to extend an invitation to either have a booth or to be a sponsor and give you the member rate.

I am attaching the flyer to this e-mail for your convenience. If you have any questions, please don't hesitate in calling on me.

Maria Corby, Director of Member Relations



1615 Huffingham Road, Suite 2

Jacksonville, FL 32216

(904-296-9664)

www.fcmaweb.com

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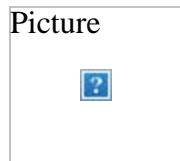
Thanks.

Peter

Peter J. Apol, CCIM
(904) 399-4499 (direct)
(904) 429-1996 (fax)
pjapol@ccim.net

Commercial Florida Realty, Inc.

245 Lane Avenue North
Jacksonville, FL 32254



www.CommercialFloridaRealty.com





Registration Fee
\$299 Members
\$349 Non-Members



Oceanview Rooms
Available - \$189

August 23-24 Hammock Beach Resort

Event begins with lunch Thursday and continues through lunch on Friday

Register at www.fcmaweb.com under Networking

Featured Speakers: **Billy Sasser**, Supervisory Protective Security Advisor, US Department of Homeland Security, **Mark Vitner**, Senior Wells Fargo Economist and **Mark Wilson**, President, Florida Chamber

Breakout Topics: Key 2018 EHS Topics, Fool Proof: Protecting Digital Identity in the Age of the Data Breach, How to Crack the Code of Employee Engagement, Building Better Teams: Solving the Recruitment Dilemma, Active Shooter Preparedness & Prevention, 2018 Elections - An Academic Analysis and Hiring our Heroes

Exhibition booths available while they last



FIRST COAST
MANUFACTURERS
ASSOCIATION

1615 Huffingham Rd, Suite 2
Jacksonville FL 32216
904-296-9664



August 23-24, 2018
Hammock Beach Resort • Palm Coast, Florida

Sponsorship Opportunities & Benefits			
	FCMA Summit Event	Exhibitor*	Advertisement Banner-Program-Website
Gold Sponsorship \$5,000	✓ 4 Tickets	✓ Standard Booth	✓
Silver Sponsorship \$3,000	✓ 3 Tickets		✓
Premium Exhibitor <i>(7 available)</i> \$1,500 – FCMA Members \$2,500 – Non-members	✓ 2 Tickets	✓	✓
Standard Exhibitor <i>(6 available)</i> \$1,000 – FCMA Members \$1,750 – Non-members	✓ 1 Ticket	✓	✓
Breakfast <i>(3 available or \$1500 to be the sole sponsor)</i> \$ 500			✓
Lunch <i>(3 available or \$1500 to be the sole sponsor)</i> \$ 500			✓
Reception <i>(1 available)</i> \$1,000			✓

**All Summit attendees must have a Summit ticket, including person manning exhibit table. Exhibitors may purchase additional tickets if they require them. Table size is 8x3. Booths must be freestanding only; nothing can be attached to the walls. Premium exhibitors will be in a premium spot in the main meeting room. Exhibitors are encouraged to bring a raffle item as a giveaway at the event.*



EXHIBITORS INFORMATION

Thursday, August 23 & Friday, August 24, 2018
Hammock Beach Resort
200 Ocean Crest Dr, Palm Coast, FL 32137

**Thank you for your interest in exhibiting at the FCMA Manufacturing Summit!
With 19 booths, this event lends you the chance to be in the spotlight for the event.**

All persons in the booth must have a ticket and a name tag to enter the event.

Two opportunities to set-up

- **PREFERRED** - Wednesday, August 22 from 3:00 PM – 6:00 PM
- Thursday, August 23 from 8:00 AM – 10:30 AM

Note: ALL booths must be up at 10:30 AM on Thursday

Booth size is 6x3. A table and two chairs are provided for you. Those purchasing a premium booth will be located in a premium spot in the main meeting room or a location of their choosing in the pre-function hall.

Booth location are pre-assigned. Booths are located in the main Ballroom and in the pre-registration function room and will be seen throughout the entire event including the reception. FCMA will have a volunteer to help you find your booth space during set-up.

Power is available at an additional charge. You will be required to bring additional items such as extension cords, tape, adapters and any other items you may require.

All exhibitors will receive a list of companies attending the event and a contact list to follow-up with the after the event.

Please Bring:

- A door prize valued at \$50.00 or more & a collection box to collect business cards for the drawing
- Plenty of business cards and giveaways such as candy, pens, stress balls, hand sanitizer, etc. to entice people to stop at your booth

Prize drawing will be held Friday, while the attendees are at the lunch session with the lunch speaker; draw your winners name and we will write them on aboard and you may present at the end of the event.

Please do not take down your booth until after the closing lunch with keynote speaker session is over.

Self-parking is complimentary but you may Valet park at your own expense .