

AGENDA
ST. JOHNS COUNTY
INDUSTRIAL DEVELOPMENT AUTHORITY

March 9, 2020
3 p.m.

Executive Board Conference Room
County Commission Office of the Administration Building
500 San Sebastian View, St. Augustine, FL 32084

Regular Meeting

Roll Call

Public Comment:

Each person addressing the Board shall state their name and address for the public record and limit comments to three (3) minutes. Public comment will also be provided for each item containing a proposition (other than ministerial acts) before the Board.

Additions and/or Deletions to Agenda

Approval of Minutes:

- February 10, 2020

Treasurer's Report:

- Review and Approve Financials

Regular Business:

- Distribution of THE PLAYERS Championship Tickets
- Southern Business & Development Advertisement Opportunity

Reports:

- IDA Members

Adjournment:

Next Regular Meeting Date: April 13, 2020

**MINUTES OF MEETING
INDUSTRIAL DEVELOPMENT AUTHORITY
OF ST. JOHNS COUNTY
February 10, 2020 3:00 PM
at
500 San Sabastian View, St. Augustine FL**

Members Present: Vivian Helwig, Melissa Eckart, Geoffrey Litchney, Chet Frith, and Joseph Rowell via call in

Members Absent:

Guests Present: See attached sign in sheet.

Mr. Helwig brings the meeting to order at 3:00PM.

Mr. Helwig asks for roll call.

Mr. Helwig asks for public comment.

No public comment.

Mr. Helwig moves meeting to additions and deletions.

No additions or deletions.

Mr. Helwig moves to approval of the minutes.

Discussion

Motion Mr. Litchney, Second Mr. Frith to approve the minutes of the January 13, 2020 meeting as presented.

Vote unanimous

Mr. Helwig moves to treasurer's report.

Mr. O'Connell presents the financial statements for the Authority for the fiscal year to date and one check to be paid \$441.00 to W. H. O'Connell & Associates PA for accounting services. He states two additional checks were written and sent out between meetings to pay for the Player's contract and for plaques for prior members, Craft's Trophies & Awards. The amounts were \$10,000 and \$195 respectively. These were a previously budgeted and or approved for payment.

Mr. O'Connell reviews the documents with the members.

Motion Mr. Litchney, second Mr. Frith to approve the fiscal year to date financial statements.

Vote unanimous.

Mr. Helwig moves the meeting to regular business:

Distribution of THE PLAYERS Championship Tickets.

Mr. Helwig states the contract was signed and confirmed by Mr. O'Connell that it was mailed along with the payment for \$10,000.

Discussion on how the tickets will be distributed.

Mr. McCabe stated all tickets to the Players are electronic for this year.

Discussion on distribution and feedback from the event.

Economic Development Opportunities MRO Americas 2020.

Mr. Helwig states the MRO Americas 2020 will be held in Dallas TX April 28th – 30th. The event is the Maintenance repair & Overhaul trade show concerning the aviation industry.

Mr. Helwig states Carol Saviak reached out to him about the event.

Mr. Helwig asks how the IDA can help with this show in the future or with other shows like this one going forward.

Discussion.

Mr. Helwig moves the meeting to Reports:

Members and Staff:

Commissioner Smith states the county is still moving ahead and exciting times are ahead.

Ms. Newman from the Chamber of Commerce discusses recent events and planned events in the near future.

Mr. Dobson states he has not heard any update on the Bayview building sale. He continues by mentioning there may be a bond issue on the horizon. Flagler may be looking for additional funds for a potential expansion.

Mr. Litchney- no report

Mr. Frith states he attended the recent chamber breakfast and thought it was a great event.

Mr. Rowell states he wants to make sure the chamber is in motion already to give the tickets for the Players away.

Discussion.

Ms. Eckart – no report.

Mr. Helwig states the next meeting is March 9, 2020 at 3:00pm and asks the members for a motion to adjourn.

Motion Mr. Litcheny, Second Mr. Frith to adjourn the meeting at 3:38PM/

3:47 PM
03/04/20
Accrual Basis

Industrial Development Authority
Profit & Loss
October 2019 through February 2020

	<u>Oct '19 - Feb 20</u>
Income	
3013 · Prosperity Bank Interest Income	174.78
3015 · Prosperity CD Interest	2,070.62
	<hr/>
Total Income	2,245.40
Expense	
5010 · Accounting	1,940.00
5016 · Contractual Services	10,000.00
5090 · Office Supplies	195.00
5710 · DCA Special Fees	175.00
	<hr/>
Total Expense	12,310.00
Net Income	<u><u>(10,064.60)</u></u>

3:47 PM
03/04/20
Accrual Basis

Industrial Development Authority
Balance Sheet
As of February 29, 2020

	<u>Feb 29, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
1002 · Ameris Bank	18,339.20
1004 · Ameris CD 2	256,961.78
	<hr/>
Total Checking/Savings	275,300.98
Other Current Assets	
13000 · CD Interest Receivable	146.92
	<hr/>
Total Other Current Assets	146.92
Total Current Assets	<hr/> 275,447.90 <hr/>
TOTAL ASSETS	<hr/> 275,447.90 <hr/>
LIABILITIES & EQUITY	
Equity	
2810 · Fund Balance - Unreserved Des	132,016.26
32000 · Retained Earnings	153,496.24
Net Income	(10,064.60)
	<hr/>
Total Equity	275,447.90
TOTAL LIABILITIES & EQUITY	<hr/> 275,447.90 <hr/>

From: Michael Randle <michael@sb-d.com>

Sent: Wednesday, February 12, 2020 4:15 PM

To: Melissa Glasgow <mglasgow@sjcfl.us>

Subject: Hi Melissa, first-class economic development agencies in the South

Over the next three issues, Southern Business & Development will publish small writeups about what we believe are the best economic development agencies in the 15-state American South. These would include state agencies, utilities and local organizations both large and small. Your agency is being featured in this next issue. If your organization has won awards of any type, please pass them on to me and I will include them in your writeup.

The ranking is based on our knowledge of the agency after visiting over 1,400 economic development organizations in the South over the last 25 years. Also factored are our relationships with the organizations in the region. It is also based on several other factors, including deal activity, deal quality, websites that are up-to-date and the organization's reputation among those in economic development in that state.

For the winter edition (advertising deadline, March 16) we will list with short writeups the first-class economic development agencies in Alabama, Arkansas, Florida, Georgia and Kentucky. Obviously this would be a great time to advertise, however, it is not a requirement to be listed. This section on first-class economic development agencies will also run on all of our websites, including RandleReport.com, SB-D.com and SouthernAutoCorridor.com. I have attached our media kit. Single issue rates are on page 4 and hybrid, digital/print package rates are on page 5.

Thanks so much!

Michael C. Randle
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www.SouthernAutoCorridor.com

RATES

PRINT

AD SIZE	1X	2X	3X	4X
Spread	\$8040	\$7515	\$7200	\$6885
Full Page	\$5100 \$3500	\$4890	\$4470	\$4260
2/3	\$4000	\$3840	\$3630	\$3315
1/2	\$3470 \$2500	\$3315	\$3150	\$2935
1/3	\$2685	\$2580	\$2430	\$2265
1/4	\$2265	\$2160	\$2055	\$1950

Approved
Discounted
Rates

- Bleed no charge
- Preferred Positions: Back cover add 10%. IFC and IBC add 5%.
- Cancellations: Must be made in writing no later than 10 days prior to space closing date. Short rates apply.

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Digital files should be supplied in PDF format with CMYK color. Files can be emailed if the file size does not exceed 10 MB. All files should be 300 dpi and 133 linescreen or higher.

SB&D is printed on web offset and is perfect bound for the highest quality print product.

Email or upload your advertisement to Stacy@SB-D.com.

