



Procurement & Contracts FY 26 Budget Workshop



Internal Services have a LOT of clients....

Facilities Management

Purchasing & Contracts

Human Resources

Constitutional Offices

Office of Public Affairs

Office of County Attorney

Veterans Affairs

Office of Performance & Transparency

Medical Examiner

Health & Human Services

Administration

OMB

Growth Management

MIS

Disaster Recovery

Public Works

Libraries

Recreation & Parks

Fire Rescue

Construction Services

Beach Services

Utilities

BCC Admin

Economic Development

Engineering

Road & Bridge

Land Management

Intergovernmental Affairs

Building Services

Tourism & Culture

Emergency Management

Coastal Management

SJC Procurement & Contracts

- Solicitations:

- Formal: 100-130 / year
- Informal: 150-200 / year
- Cooperative/Piggyback: 30-40 / year



- Awards/Contract Actions:

- Contracts: 1200-1500 / year
- Purchase Orders: 3000+/year



St. Johns County - Purchasing Department

Bids Published

341



Open Bids

20

Awarded Bids

(Last 12 Months)

238

DemandStar Network

Contract Amounts

- FY 2025 - \$160M in Contracts
- FY 2024 - \$403M in Contracts
- FY 2023 - \$275M in Contracts

PO Amounts

- FY 2025 - \$55M in POs (non-contract)
- FY 2024 - \$150M in POs (non-contract)
- FY 2023 - \$123M in POs (non-contract)

P-Card Amounts

- FY 2025 - \$3.8M – 11k+ transactions
- FY 2024 - \$6.9M – 20k+ transactions
- FY 2023 - \$6.7M – 20k+ transactions

Initiatives

- Supplier Training
- Preparation for Electronic Procurement
- Enhanced Outreach
- Reverse Tradeshow – multi-agency

