

**MINUTES OF MEETING  
INDUSTRIAL DEVELOPMENT AUTHORITY  
OF ST. JOHNS COUNTY  
March 9, 2026  
at  
500 San Sabastian View, St. Augustine FL**

**Members Present:** Boris Lyubomirsky, Geoff Litchney, Orv Dothage (online) and Susan Phillips

**Members Absent:** Melissa Churchwell

**Call In:** Orv Dothage

**Guests Present:** See attached sign-in sheet.

Mr. Lyubomirsky brings the meeting to order at 3:00 P.M. and announces no Quorum.

Mr. Lyubomirsky asks for public comment.

No public comment.

Mr. Lyubomirsky moves the meeting to additions and deletions to the agenda.

No additions or deletions.

Mr. Lyubomirsky moves meeting to approval of the minutes for August 11, 2025, September 8, 2025, October 13, 2025, November 20, 2025, January 12, 2026 and February 9, 2026.

Discussion.

Motion Mr. Litchney, Second Ms. Phillips to approve the all the minutes as presented. Vote unanimous.

Mr. Lyubomirsky moves meeting to the treasurers report.

Mr. O'Connell presents to the Authority: check for payment of \$475 made out to W.H. O'Connell & Associates. He states he needs Mr. Dothage's and Ms. Churchwell's signatures on the bank signature cards both of which are not here. States he will contact individually for them to stop at bank and sign. Once signature cards completed and recorded he will move forward with moving funds to SBA account.

Discussion.

Mr. Lyubomirsky asks Mr. O'Connell to bring a budget forecast to the next meeting.

Mr. Lyubomirsky moves meeting to the business items

IDA Annual Report

Review of annual report.

Mr. Lyubomirsky asks members for additions or deletions.

County staff recommends the additions of the Authority's fiscal year end dates to the report.

Discussion.

Motion Ms. Phillips, Second Mr. Lyubomirsky to approve Annual Report as adjusted adding fiscal year end dates.

Prioritization of Target Industries – continued discussion

Chart not available to discuss. Mr. Lyubomirsky moves this to next meeting.

The Player's Championship

Mr. Maynard from the Chamber gives over view of the upcoming event and the invitees that will be using the IDA's tickets.

Discussion.

Status of Marketing Consulting Project

Ms. Valliere the County will launch website end of March. Review of website demo on large screen.

Discussion.

Supply.

Discussion of available land sites in the county, recent transactions and what is currently available.

Status on Business Development Opportunities

Discussion on general information and RFI's since 1.1.26

Discussion of upcoming meeting topics for 2026

Mr. Lyubomirsky asks members if they have any topics they with the IDA would discuss at future meetings.  
None noted

Mr. Lyubomirsky moves meeting to reports.

Ms. Phillips gives results of the nights of lights. Discussion.


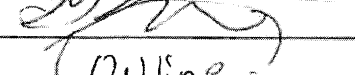
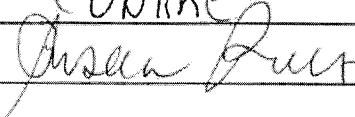
No other reports.

Mr. Lyubomirsky adjourns the meeting at 4:03 P.M.

# IDA

## SIGN IN SHEET

### IDA BOARD MEMBERS

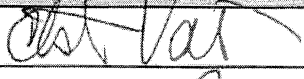
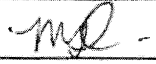
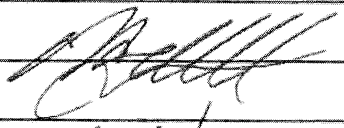
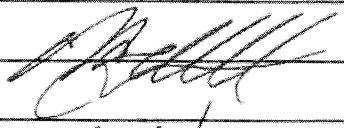

1	Boris Lyubomirsky - Chair	
2	Geoff Litchney - Vice Chair	
3	Orv Dothage - Secretary	Online
4	Susan Phillips - Treasurer	
5	Melissa Churchwell	
6		
7		

### IDA MEETING

DATE: 03/09/2026

### VISITORS / GUESTS

### Who do you represent?

1	Christine Valliere		SJC Economic Development Department
2	Monica Dominguez		SJC Economic Development Department
3	Comm. Krista Joseph		SJC BCC Liasion
4	Henry O'Connell		IDA CPA
5	Mike McCabe		IDA Attorney
6	Scott Maynard		SJC Chamber of Commerce
7	Aliyah Meyer	Am	SJC Economic Development Department
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